

Message Text

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PAGE 01 TOKYO 16493 250849Z

ACTION EB-08

INFO OCT-01 EA-12 ISO-00 COME-00 DODE-00 NSAE-00

USIA-15 TRSE-00 ERDA-07 CIAE-00 SSO-00 AID-05

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FM AMEMBASSY TOKYO

TO SECSTATE WASHDC IMMEDIATE 2229

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DEPT. PASS USDOC

E.O. 11652: N/A

TAGS: ETRD, JA

SUBJECT: U.S. EXPORT LICENSING POLICY FOR COMPUTER SYSTEMS

SUMMARY. NIPPON UNIVAC AND MITSUI HAVE REQUESTED EMBASSY ASSISTANCE IN CLARIFYING CURRENT U.S. EXPORT POLICY REGARDING COMPUTER SYSTEMS. ALSO REQUEST URGENT APPROVAL OF PENDING EXPORT LICENSE FOR UNIVAC COMPUTER SYTEM TO JAPAN. EMBASSY REQUESTS ADVICE ASAP. END SUMMARY.

1. EMBASSY WAS VISITED ON OCTOBER 25 BY YUKIHIKO ANZAI (INTERNATIONAL PURCHASING ANN CONTROL SECTION OF NIPPON UNIVAC COMPANY) AND NAOSHI KONDO (INDUSTRIAL MACHINERY DIVISION OF MITSUI AND COMPANY) REQUESTING EMBASSY ASSISTANCE IN CLARIFYING CURRENT U.S. EXPORT POLICY FOR COMPUTER SYSTEMS DESTINED FOR JAPAN. MITSUI IS ACTING AS IMPORT AGENT FOR NIPPON UNIVAC.
2. UNIVAC 1100 AD COMPUTER SYSTEM CURRENTLY IN WAREHOUSE IN NEW YORK AWAITING AIR SHIPMENT TO JAPAN FOR DELIVERY TO ISHIKAWAJIMA HARIMA (IHI). DELIVERY OF COMPUTER (WORTH APPROXIMATELY 3 MILLION DUE AT IHI NO LATER THAN NOVEMBER 3.
3. MITSUI STATES FIRM HAD APPLIED FOR EXPORT LICENSE

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THROUGH NEW YORK OFFICE (MITSUI AND COMPANY USA) APPROXIMATELY FOUR WEEKS AGO. AT THAT TIME, MITSUI UNDERSTOOD FOUR WEEKS NECESSARY FOR APPROVAL OF U.S. EXPORT LICENSE BY USDOC. ON OCTOBER 21, MITSUI AND COMPANY USA INFORMED THAT, DUE TO POLICY CHANGE, EXPORT LICENSE ISSUANCE NOW REQUIRING EIGHT WEEKS. THIS WAS FIRST TIME MITSUI USA HAD HEARD OF POLICY CHANGE.

4. MR. OGAWA, MITSUI USA (INDUSTRIAL SECTION), HAS SPOKEN WITH TWO INDIVIDUALS IN USDOC CONCERNING THIS CASE. THEY ARE MR. BENNETT BATTLE, CHIEF LICENSING OFFICER FOR JAPAN; AND MR. ROBERT KOPSIDAS, OFFICE OF COMPUTER EXPORT LICENSING,, BUREAU OF INTERNATIONAL COMMERCE. MITSUI HAS BEEN TOLD THAT SOME SORT OF EXPORT LICENSING POLICY CHANGE HAS RECENTLY GONE INTO EFFECT, BUT ALSO HAS IMPRESSION THAT THIS CHANGE MAY NOT APPLY TO JAPAN.

5. NIPPON UNIVAC AND MITSUI UNDERSTANDABLY CONCERNED ABOUT WHAT THEY REGARD AS SUDDEN POLICY CHANGE. THEY FEAR IHI ORDER MAY BE LOST IF COMPUTER NOT DELIVERED ON TIME. DELIVERY DEADLINE IS NOVEMBER 3 AND JAPANESE CUSTOMS CLEARANCE TAKES TWO DAYS. THUS, NIPPON UNIVAC AND MITSUI HOPE THAT DELIVERY OF UNIVAC COMPUTER CAN BE APPROVED IMMEDIATELY SO THAT SHIPMENT CAN LEAVE NEW YORK BY END OF THIS WEEK (OCTOBER 28).

6. REQUEST USDOC NOTIFY EMBASSY ASAP ON STATUS OF MITSUI-UNIVAC EXPORT LICENSE REQUEST. IN VIEW OF STRONG EXPORT INTEREST OF U.S. COMPUTER FIRMS AND CONTINUING U.S.G. EFFORTS TO FACILITATE EXPORTS OF MANUFACTURED GOODS TO JAPAN, EMBASSY REQUESTS ALL POSSIBLE EFFORTS BE MADE TO EXPEDITE EXPORT APPROVAL.
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7. PLEASE ADVISE. SLUG REPLY FOR E/C SECTION, R. HUFF. SHERMAN

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
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Current Classification: UNCLASSIFIED
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Control Number: n/a
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Sent Date: 25-Oct-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
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Disposition Event:
Disposition History: n/a
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Executive Order: N/A
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